

MACS 4.0 includes significant enhancements that expand the way you can get information. We have added Sales IQ, Print Preview and Snapshot/Restore. These are windows based utilities that will significantly enhance your MACS Software.

Sales IQ

Sales IQ is an easy-to-use yet powerful analysis tool that lets you instantly view monthly orders, sales and commission performance data with a few keystrokes. This Windows based feature can be launched from a single MACS workstation.

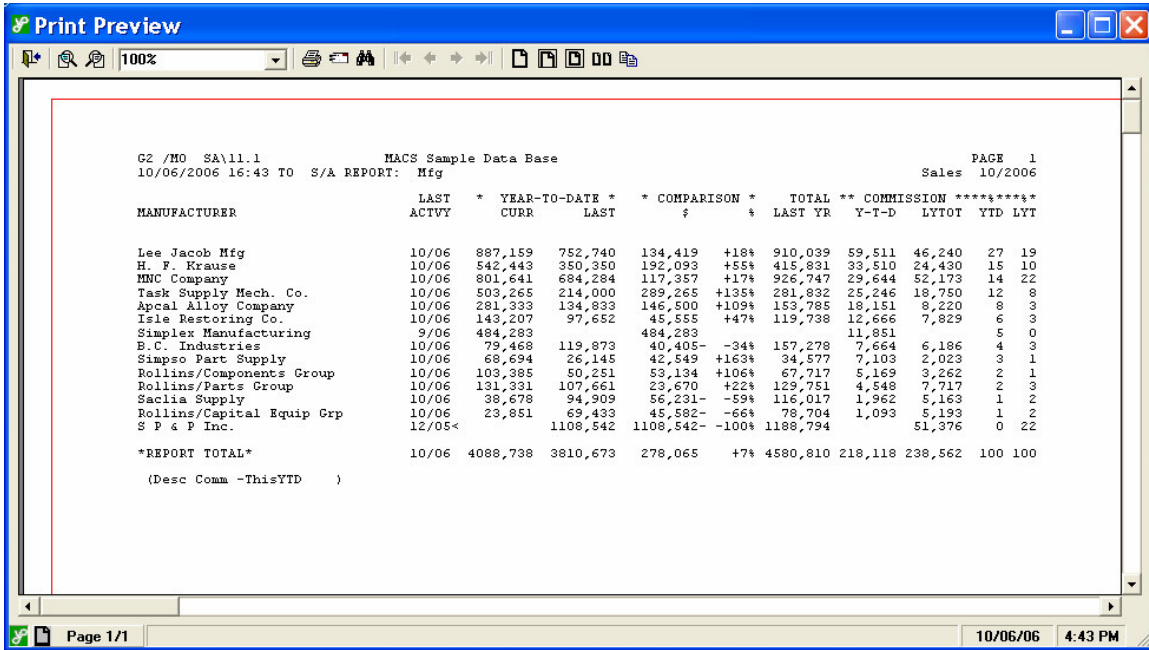
Right-click an item to drill-down

| Manufacturer | Oct 04 | Oct 03 | Jan-Oct 04 | Jan-Oct 03 | YTD Comp\$ | YTD % | Jan-Dec 03 |
|----------------------|------------------|----------------|-------------------|------------------|------------------|-----------|-------------------|
| Lee Jacob Mfg | 215,767 | 2,359,347 | 1,876,741 | 482,606 | 26 | 2,272,116 | |
| MNC Company | 46,105 | 2,138,386 | 1,823,097 | 315,289 | 17 | 2,470,132 | |
| H. F. Krause | 94,832 | 1,403,226 | 868,692 | 534,534 | 62 | 1,018,447 | |
| Task Supply Mfg | 54,341 | 1,278,632 | 547,496 | 731,136 | 134 | 721,493 | |
| Simplex Manuf... | 0 | 1,236,174 | 0 | 1,236,174 | 0 | 0 | |
| Apcal Alloy Comp... | 47,039 | 76,616 | 609,969 | 277,718 | 332,251 | 120 | 320,626 |
| Isle Restoring Co... | 34,500 | 34,646 | 387,665 | 139,185 | 248,480 | 179 | 175,948 |
| Rollins/Parts Gro... | 18,189 | 6,103 | 268,254 | 202,431 | 65,823 | 33 | 242,864 |
| Rollins/Compone... | 18,259 | 788 | 230,043 | 66,234 | 163,809 | 247 | 89,218 |
| B.C. Industries ... | 16,118 | 18,532 | 205,513 | 227,896 | 22,383- | 10- | 302,151 |
| Simpso Part Sup... | 24,869 | 5,827 | 145,376 | 51,473 | 93,903 | 182 | 68,823 |
| Saclia Supply ... | 3,133 | 1,260 | 102,625 | 113,449 | 10,824- | 10- | 140,240 |
| Rollins/Capital E... | 5,015 | 12,848 | 51,992 | 132,462 | 80,470- | 61- | 153,107 |
| S P & P Inc. ... | 0 | 210,150 | 0 | 2,651,350 | 2,651,350- | 100- | 2,845,001 |
| Totals: | 1,128,485 | 777,815 | 10,417,202 | 8,978,224 | 1,438,978 | 16 | 10,820,166 |

- Sales IQ, the most popular feature of dynaMACS and dynaMACS Mobile is now available in MACS!
- Analyze your sales and commission information in a user Friendly windows environment.
- “Slice and Dice” the information in ways you never thought possible.
- Instant on-screen ranking of data.
- Instant “drill-down” to see monthly details
- Instant graphing capability.
- Ability to export data to Excel.
- Accessible by a single user at a time (no matter how many users you may have in MACS).
- Additional access is available thru purchase of dynaMACS Mobile which will also allow you to give your sales reps, a controlled access to their information.

Print Preview

MACS 4.0 will launch this Windows based feature when you type "P" at the Printer Prompt and selecting the printer that you want the report to print to. When you select this feature it will allow you to preview your reports before printing a hardcopy. Some of the features of this utility are listed below:

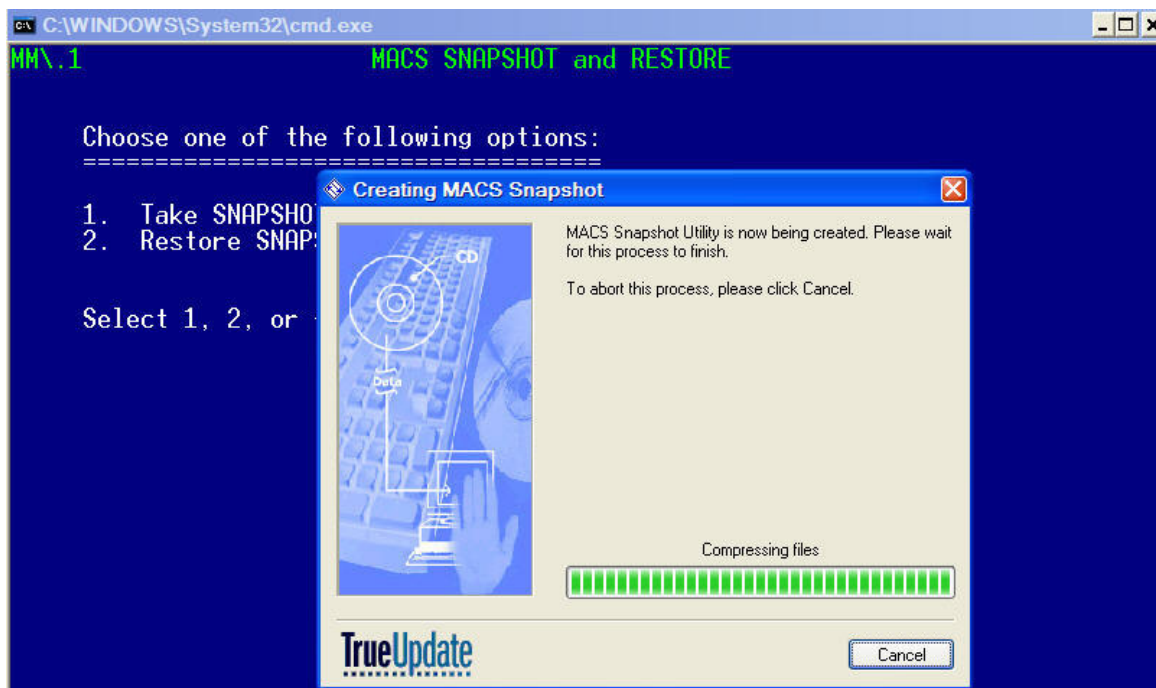


- Option to display reports in a true Windows preview screen.
- Ability to easily scroll forward and backward thru the report on screen.
- Ability to print selected pages.

Snapshot

The snapshot utility allows you to take a snapshot of the MACS database before performing a major update or database change such as a File Transfer/Combine or posting sessions. This may help you recover from any “snapshot in time” in case mistakes are made in major database updating procedures.

***** Note – Snapshot utility must NOT be treated as a way of backup. You must have a daily backup on a separate media such as tape, CD or another computer/disk to avoid damages from hardware failure.**



- Ability to take a quick and easy “snapshot” of your database at any point in time.
- Ability to restore the database to the point in time represented by any previous snapshot.
- Useful prior to making major changes to the database as in the case of transfers, price updates, end-of-month closes, etc.
- Not meant as a replacement for a reliable regular back-up system including offsite tape storage.

Sales Data Import

- Changed Sales Import Corrections for ease of use, added prompt <F7> Next Order.
- When user is finished with Corrections added warning that Edit Report [SI\22.8] must be printed and prompt to print Sales Import Edit Report.

Fixes to known error messages

- Corrected Error 38 in program MRPSP0-1222 when printing.
- Corrected Error 38 in program CUTSA0-7791 at log in.
- Corrected Error 2 in program MICIM0-7930 when transferring items with many transactions.
- Corrected issue with report R181DS. List sessions special sequence [CO\8.7] not printing correct date paid.